

ITTN **IRELAND'S TRAVEL TRADE NETWORK** Media Pack 2024





<u>ABOUT US</u> <u>BANNERS & TAKEOVERS</u> <u>FAM TRIPS</u>

<u>IRISH INDUSTRY</u>

<u>WEBINARS & E-LEARNING</u> <u>2024 ITTN AWARDS</u>

SOCIAL MEDIA

VIDEO & STREAMING MARKETING BUNDLES

EDMS & ADVERTORIALS

<u>POTY 2024</u>

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MARKETING BUNDLES

ABOUT US

Ireland's Travel Trade Network (ITTN) has been providing Ireland's travel industry, both north and south, with independent and insightful, professional reporting for 50+ years.

Since its acquisition in 2020 by Sharon Jordan, ITTN.ie has expanded considerably with a growing team of highly-experienced travel professionals and award-winning journalists from all corners of the travel industry, as well as evolving into a solely digital brand.

We look forward to working with you in 2024 and elevating your brand within the Irish travel trade.







IRELAND'S TRAVEL INDUSTRY & MARKET

It is estimated, there are over 300 travel agencies (retail & homeworkers) on the island of Ireland;

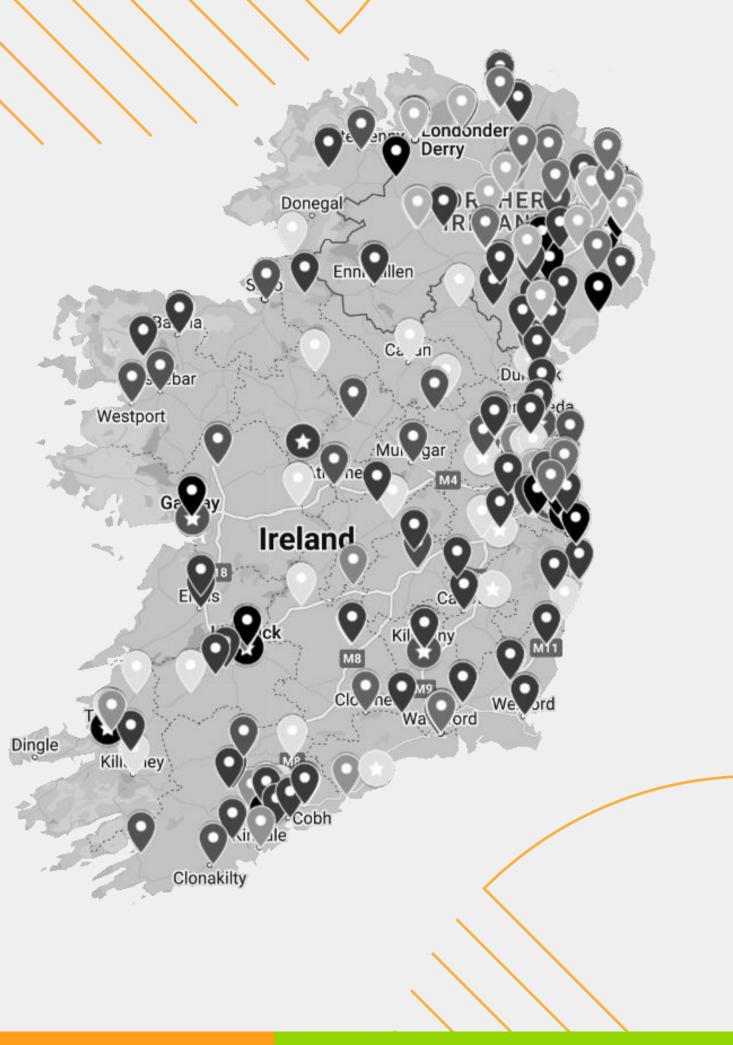
- 210 (approx) in the Republic of Ireland
- 100 (approx) in Northern Ireland

Population:

- Republic of Ireland: 5.3m
- Northern Ireland: 1.9m

Passenger Numbers from Ireland, courtesy of the DAA (Dublin & Cork Airports)

- YTD (Oct 2022) 25.5 million;
 - Domestic 107k
 - Great Britain 7.3m
 - Europe 14.6m
 - Transatlantic 2.8m
 - Other international 537k



MARKETING OPPORTUNITIES

SOCIAL MEDIA

Supplier Spotlight - €700



Includes:

- 3 x Social Posts (Boosted)
- 1 x Advertorial
 - Published on Website
 - Included in daily newsletter (TNT)

Average Reach: 1,196 **Average Impressions:** 1,480

Example 1: Post 1, Post 2, Post 3, Advertorial **Example 2**: Post 1, Post 2, Post 3, Advertorial

Boosted Social Post - €150

Includes:

- Boosted on Facebook & Instagram
- Average Reach: 1,196 **Average Impressions:** 1,480



MARKETING OPPORTUNITIES

EDMS & ADVERTORIALS

Solus eDM - €1,200

Sent To: 2,800+ subscribers **Open Rate:** 31% Click Through: 6.8%

 Published on ITTN.ie Included in weekday newsletter (sent at 4pm)

CLICK TO VIEW EXAMPLES <u>HERE</u> AND <u>HERE</u>

Advertorial - €250

Average Page Views: 126 Average Unique Page Views: 105

CLICK HERE TO VIEW EXAMPLE

MARKETING OPPORTUNITIES

BANNERS & TAKEOVERS

Website Banners

Prices

- Header Banner €800/month
- Sidebar Advert €800/month
- Middle Banner €700/month

Impressions Average Impressions: 16,238 Average Clicks: 116

Dimensions Header & Middle - 1400 X 140px Sidebar Advert - 432 X 360px

Homepage Takeover - €3,000/mo

- **Impressions**

Dimensions Newsletter - 500 X 90px

 Header & Footer Banners • 2 x Skyscraper Banners

Newsletter Banner - €1,000/mo

Average Impressions: 28,060 Average Clicks: 370

MARKETING OPPORTUNITIES WEBINARS & E-LEARNING

Live Webinar - €800

Maximise attendance on your webinars with the help of ITTN.

Includes:

- Article on website & in TNT newsletter
- Social posts advertising webinar
- Inclusion in ITTN's Event Calendar

Average registrations: 75 **Average attendees: 39**

CLICK TO VIEW LIVE IN-PERSON WEBINAR

ITTN's Travel Directory is Ireland's first ever digital travel trade directory and e-learning platform. Launched in October 2022, the platform now boasts over 200 users.

Includes:

Premium Membership (€400/year)

All prices exclude VAT

The Travel Directory

Basic Membership (No Cost)

Trade Contact Details

• Trade Contact Details Recorded Webinars/ Fact Sheets Product/ Destination Videos • Offers/ Window Posters/ Social Tiles Competitions & Incentive

SIGN UP TO THE TRAVEL DIRECTORY

MARKETING OPPORTUNITIES VIDEO & STREAMING Coffee Break Video - €1,000 Live Webcast - €2,000



Introducing a new BDM to the Irish trade? Have a quick campaign update or incentive to share with the trade? Want to bring your product/ destination to life? Then this 5(ish) minute interview-style video, is the perfect choice!

Includes:

- Professional video production
- Shared across all social media platforms (including YouTube)
- Àrticle published on website & included in TNT newsletter.

Average views: 1,235

CLICK TO VIEW IN-PERSON FILMING EXAMPLE CLICK TO VIEW REMOTE FILMING EXAMPLE

Stream your live event* to members of the Irish travel trade outside Dublin or those who are unable to attend in person

- Professional streaming with multiple high quality cameras
- Article on website & in TNT newsletter pre and post event

Includes:

 Promotion of event/ webcast on socials Inclusion of event stream on ITTN's **Events Calendar**

MARKETING OPPORTUNITIES PHOTOGRAPHER OF THE YEAR 2024

Sponsorship - €8,000

Includes:

- Coffee Break video
- Banner on Website (May Oct 2024)
- Banner on TNT Newsletter (May Oct 2024)
- Monthly articles on website & social media posts
- Opportunity to be a judge in the competition
- 1 x Ticket to ITTN Awards 2024

Marketing activity valued at €13k

Please note, sponsor to provide overall prize.

CLICK TO READ MORE





MARKETING OPPORTUNITIES FAM TRIPS

It goes without saying that FAM trips are the best way to educate travel agents on your destination, product, route, ship, etc.

ITTN is happy to help organise your FAM trip, choosing the top-performing Irish agents for your product or destination, or running a competition, and, of course, providing editorial content during & after the trip as well as social media posts.

Professional, high quality video content can be provided post-trip, whether this is B2B video content to showcase your destination/ product, or B2C video content for agents to share on social media, or both!

Prices start from €1,000 for video content. Please contact **carrie@ittn.ie** for accurate pricing based on trip duration & length of final video(s).



CLICK TO READ EXAMPLES <u>HERE</u> AND <u>HERE</u>



2024 IRISH TRAVEL TRADE AWARDS BY ITTN THE OSCARS OF THE IRISH TRAVEL INDUSTRY!



Sponsorship Opportunities

Headline Sponsorship Category Sponsorship (5 available) Agent Award Categories Drinks Reception Wine at Dinner 360 Video Photo Booth Entertainment

Table of 10 & Individual Ticket available. 2024 prices TBC.

Contact **Carrie@ITTN.ie** to register your interest today or to discuss sponsorship opportunities

CLICK TO READ MORE





MARKETING BUNDLES

New To The Market Bundle - €3,900

- 1 x Supplier Spotlight
- 1 x Solus eDM
- 1 x Coffee Break Video
- Banner advert on TNT newsletter (1mo)

Freebie

• Banner advert on ITTN.ie (1mo)

<u>Quarterly Bundle</u> - €11,500

- 4 x Supplier Spotlight (1 per quarter)
- 4 x Solus eDM (1 per quarter)
- 4 x Banner advert on TNT newsletter (1mo/ quarter)

Freebies

- Coffee Break Video
- 2 x Banner adverts on ITTN.ie (1mo each)

<u>Ultimate FAM Trip Bundle</u> - €7,000

- 1 x Solus eDM
- Webinar (live)

- 1 x Solus eDM

Freebie

 1 x Supplier Spotlight • 1 x Coffee Break Video Dedicated Landing Page & Competition • FAM Trip Participant Selection • FAM Trip Coverage - Editorial • FAM Trip Coverage - Video

 Banner advert on TNT newsletter (1mo) • Banner advert on ITTN.ie (1mo)



MARKETING BUNDLES

<u>Web Banner Bundle</u> - €9,600

Monthly Website Banner

Freebies

• Supplier Spotlight x2

- - Monthly TNT Banner

Freebies

Supplier Spotlight x2

<u>Ultimate Banner Bundle</u> - €18,000

- Monthly Website Banner
- Monthly TNT Banner

Freebies

• Supplier Spotlight x4

Newsletter (TNT) Banner Bundle - €12,000

CONTACT US

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CONNECT WITH US FACEBOOK **INSTAGRAM** LINKEDIN TWITTER/ X TIKTOK





